



O U T S O U R C E

Best Innovative Underwriting Services, Inc.

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Volume 6



Patrick Ramotar, CEO

Thank You to All Who Support and Believe in Us

As one can imagine, we are all excited about the purchase of our new building and subsequent move in. Everything is new, we still smell the fresh paint and, knock on wood, there isn't a single stain on the carpet.

We decided to purchase a new building because of the spreading interest we have been experiencing from the industry. Today, many life insurance companies are realizing the advantages of outsourcing and have come to rely on our expertise and ability to provide fast-turnaround and a consistent, seamless product.

BIUS, Inc. began as an idea just six years ago. I was tired of relocating and wanted to lay down roots somewhere and sensed that California was as good as any. As a former chief underwriter and industry executive, I believed that we could succeed if we were able to approach companies and show them how effectively we could handle their most difficult cases. By providing them with every opportunity to become comfortable with us, I felt we could become part of their team and help them to control and even reduce their costs. It has been an effort-filled road, but through persistence, commitment to our mission and the willingness of so many of you to allow us to serve you, we have exceeded many of our goals.

On behalf of my staff, I would like to thank you from the bottom of my heart for your confidence and willingness to allow us to prove ourselves to you.

Why Companies Are Outsourcing to BIUS, Inc.



Life Insurance companies are placing their trust in BIUS, Inc. because we provide placeable decisions and finalize 75 percent of the cases we receive within 24 hours.

BIUS, Inc. is proficient at being invisible to our clients' agents. Through careful study of our clients' procedures and our knowledge and experience, we have become a seamless extension of our clients' underwriting departments. This has also come about, in part, through **our ability to complement them rather than compete with them.**

BIUS, Inc. has established a reputation for expertly handling our assigned work and avoiding unnecessarily having to send cases back to our clients' underwriters. By duplicating the philosophy of our clients, we consistently match their criteria for decisions. **Agents accept our decisions with the same frequency as our clients' underwriters.**

Make sure that you change our address to: BIUS, Inc. • 21060 Centre Point Parkway • Santa Clarita, CA 91350

Welcome to Our New Building



**Increase Your
Revenue**

**Improve Your
Time Service**

**Make Life
Easier for Your
Underwriters**

**Improve
Underwriter
Morale**

*Send Us Your Trial
Inquires. They're an
Opportunity Cost to
Your Production!*

**Contact BIUS, Inc.
today & receive
a free gift**

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